



Global Coaches Network

Global Leadership Coaching for Better Business Results

Global Leader Business Competence Questionnaire

Test your global leader business competency with the following questionnaire. Read each question. Then add a T if the question is true and an F if the question is not completely true.

1. ____ My organization provides excellent preparation for my current role leading individuals and teams from multiple cultures or working with others in multiple cultures.
2. ____ I work effectively in collaboration with colleagues from other countries and cultures and don't experience challenges or delays in my productivity in the process.
3. ____ I can adapt my leadership style to the country or culture where I am working and engage and collaborate with others without misunderstanding and conflict.
4. ____ Because I am culturally aware and sensitive, I seldom experience frustration or confusion when managing others from cultures different from mine.
5. ____ As a leader, I am able to balance implementing corporate strategy and aligning it with local business practices.
6. ____ When I lead a global team, I engage team members to get their full participation and minimize resistance which could delay or derail projects.
7. ____ I know how to lead my multicultural team and others in effective decision making.
8. ____ I proactively anticipate the predictable cultural issues in the process of launching a new initiative across cultures and deal with them so they will not derail people or processes.
9. ____ My manager is knowledgeable regarding the impact of culture on business and I can count on his/her support when I anticipate intercultural dilemmas in doing business.
10. ____ I manage my life and have the support I need to be able to be fully present, and full of energy in spite of my global work schedule which must accommodate others in multiple time zones.

If you got 10 Ts on this questionnaire, we want to talk with you to see how you are managing to do all of this when almost all managers working across cultures experience challenges managing employees, leading global intercultural teams, and implementing operations across cultures.

If you had 7 Ts or more, you are doing very well and you could use coaching as a means to excel. We can help you fine tune your performance which will likely result in better business results. Contact us at barrie@globalcoaches.com or at +1.301.274.3898.

If you had less than 7 Ts, the "GCN global leadership coach approach" may be just what you need to help to enhance your performance and resolve your challenges while developing your potential as a global leader. Contact us at barrie@globalcoaches.com or at +1.301.274.3898.

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